Start With Pente

Partner Quick Start Guide

May 2025

How do I Start with Pente?

With the Start with Pente program and the HyperCore Cloud, you will be able to order, deploy and orchestrate quickly and easily.

To get started, selling the Pente HyperCore Cloud private cellular solution, you will be fully onboarded with training and access to your Control Center. This is the hub and where you will be able to do everything – from setting up new customers to adding edges and radios, to provisioning SIMs/eSIMs to monitoring and reporting.

For specific details regarding training, service and support, please see your reseller agreement.

If you need additional information or general assistance, do not hesitate to contact us:

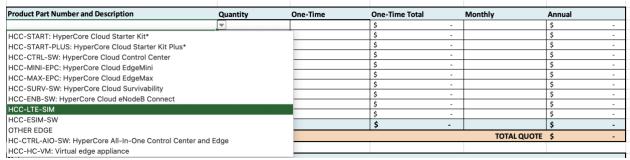**Sales & Orders: sales@pentenetworks.com**
Support: support@pentenetworks.com

1. Quoting and Ordering

When you have an opportunity, getting a quote and submitting an order is a streamlined process.

- Your sales rep will supply you with an easy quoting tool for standard HyperCore Cloud configurations. For more complex quotes, please contact your sales rep for a needs assessment and customized pricing.
- Our quote tool allows you to simply select the product and enter the quatity for a price to be automatically calculated for you.

Product Part Number and Description	Quantity	One-Time	One-Time Total	Monthly	Annual
	▼		$ -		$ -
HCC-START: HyperCore Cloud Starter Kit*			$ -		$ -
HCC-START-PLUS: HyperCore Cloud Starter Kit Plus*			$ -		$ -
HCC-CTRL-SW: HyperCore Cloud Control Center			$ -		$ -
HCC-MINI-EPC: HyperCore Cloud EdgeMini			$ -		$ -
HCC-MAX-EPC: HyperCore Cloud EdgeMax			$ -		$ -
HCC-SURV-SW: HyperCore Cloud Survivability			$ -		$ -
HCC-ENB-SW: HyperCore Cloud eNodeB Connect			$ -		$ -
HCC-LTE-SIM			$ -		$ -
HCC-ESIM-SW			$ -		$ -
OTHER EDGE			$ -		$ -
HC-CTRL-AIO-SW: HyperCore All-In-One Control Center and Edge					TOTAL QUOTE $ -
HCC-HC-VM: Virtual edge appliance					

- Send completed form to sales@pentenetworks.com for review
- Once pricing and products are confirmed, please send your PO to sales@pentenetworks.com
- You MUST INCLUDE THE FOLLOWING IN YOUR PO:
  - Ship to address
  - Ship to contact name, phone number and email
  - Organization and new organization technical contact if needed
- Once submitted, you will then either receive a shipping notification via email or instructions for accessing and installing virtual products when ready for delivery.

2. Support

Full details about your service and support levels are outlined in your reseller agreement, you can quickly access our support team – and review the status of all your tickets – in our online system support.pentenetworks.com

For user guide on how to use our ticketing system or to request additional users, please visit pentenetworks.com/support or email us at support@pentenetworks.com.